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CFOs Gain Ingersoll Rand Insights on Finance's Role in Expansion Strategy at CFO Rising East Conference

Maria Blase, president of the Latin America Region for the Ingersoll Rand Climate Solutions sector, discusses Latin American expansion strategy

Orlando, Fla., Feb. 28, 2013 – Maria Blase, president of the Latin America Region for the Climate Solutions sector of [Ingersoll Rand](#), will discuss how to drive growth in Latin America and the role that finance plays in this expansion at the upcoming [CFO Rising East Conference in Orlando, Fla., on March 4. Ingersoll Rand](#) advances the quality of life by creating and sustaining safe, comfortable and efficient environments and the Climate Solutions sector is comprised of the industry-leading [Thermo King](#) and [Trane](#) brands.

Blase will discuss:

- The Latin American operating environment
- How to capitalize on growth in Latin America
- The role of finance in driving growth in the Latin American region
- How to move from a chief financial officer role to that of a general manager who drives a company's growth

Presentation Details

What: **The Critical Role of Finance in Expanding Internationally**
When: March 4, 2013 11:15 a.m.
Where: The Peabody Orlando
Conference Website: <http://www3.cfo.com/re13/home>

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About the Conference

CFO Rising East: Finding Paths to Growth was developed to provide the chief financial officer with insight, ideas and solutions to meet the challenges of attaining growth in the current economic climate.

About the Speaker

Maria Blase is the president of the Latin America Region for the Climate Solutions sector of Ingersoll Rand. Climate Solutions is comprised of the industry-leading Thermo King and Trane brands. Blase is a general manager with diversified industry experience (transport, buildings, services, manufacturing, pharmaceuticals, mining), and a proven track record of impacting business growth in mature and emerging markets; maximizing profits and improving business operations, creating long-range strategic plans that identify profitable business opportunities, and developing talent at all levels of the organization.

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Prior to her role as general manager for one of the fastest growing regions of the world, Blase served as chief financial officer for the Climate Solutions sector of Ingersoll Rand. She worked closely with the sector’s executive leadership team to set the direction for finance, accounting and information systems, and created shared services environments.

Blase has additional specialties in the areas of business expansions and startups; accounting and financial operations, systems, organizational design; operating plan design and development; Lean and Six Sigma Tools; and cash management. Blase works extensively with the executive leadership team, treasury, tax and investor relations, and with human resources to champion the company’s diversity efforts and women’s network.

Blase is a certified public accountant, certified management accountant, and has a Master’s in Business Administration degree from Southern Illinois University in Edwardsville, Ill.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including [Club Car®](#), [Ingersoll Rand®](#), [Schlage®](#), [Thermo King®](#) and [Trane®](#)—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. We are a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit www.ingersollrand.com.

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